



# Trade Opportunities Alert

## December 18, 2015



Following is information on international companies seeking to purchase or distribute Georgia products. These leads were developed by the Georgia Department of Economic Development (GDEcD) and/or GDEcD's International Representatives. For assistance in following up on these leads or to take advantage of other programs offered by GDEcD, please contact the person listed by the opportunity below.

**NOTE:** The interested companies MUST include their complete contact details (address, state, e-mail, etc.) and a company profile when responding to these opportunities.

### PRODUCTS/SERVICES SOUGHT IN THIS BULLETIN:

1. CERTIFIED ORGANIC TOMATO PUREÉ- BRAZIL
2. GLUTEN-FREE SNACK PRODUCTS- BRAZIL
3. SUGAR-FREE FRUIT JAM- BRAZIL
4. VARIOUS PRODUCTS- BRAZIL
5. CO/ CO2 INCUBATORS AND LABORATORY REFRIGERATORS- BRAZIL
6. VARIOUS MEDICAL SUPPLIES- BRAZIL
7. SYSTEM TO DETECT METAL SHEET DETERIATION- CHILE
8. SYSTEM TO DETECT NON-CRUSHABLE ITEMS- CHILE
9. SYSTEM TO DETECT NON-CRUSHABLE ITEMS IN MINERAL FEEDER- CHILE
10. ALUMINUM SET SCREW WITH SLOT- MEXICO
11. RED SEA- DEAD SEA WATER CONVEYANCE PROJECT – JORDAN
12. PVC- TURKEY
13. MINING SYSTEM TO DETECT METALLIC PIECES- CHILE
14. MUSICAL INSTRUMENTS, ACCESSORIES AND AUDIO EQUIPMENT– BRAZIL
15. RADIO FREQUENCY IDENTIFICATION (RFID) HARDWARE- BRAZIL
16. TIDE GAUGES AND BUOYS- INDONESIA

### AGRICULTURAL OPPORTUNITIES

**ID #: DECEMBER182015TOA01**

**PRODUCT 1: CERTIFIED ORGANIC TOMATO PUREÉ**

Brazilian distributor seeks Georgia supplier for the direct purchase of certified organic tomato pureé in drums or aseptic cartons.

**ID #: DECEMBER182015TOA02**

**PRODUCT 2: GLUTEN-FREE SNACK PRODUCTS**

Brazilian retailer seeks Georgia supplier for the direct purchase of gluten-free snack products, including cereal bars, biscuits and cookies.

**ID #: DECEMBER182015TOA03**

**PRODUCT 3: SUGAR-FREE FRUIT JAM**

Brazilian distributor seeks Georgia company for the direct purchase of sugar-free fruit jam. The company distributes to

**ID #: DECEMBER182015TOA04****PRODUCT 4: VARIOUS PRODUCTS**

Brazilian distributor/ manufacturer seeks Georgia company for the direct purchase of the following products: MPI (Milk Protein Isolated); WPH (Whey Protein Hydrolyzed); WPI (Whey Protein Isolated); WPC 60% (Whey Protein Concentrate); Instant Calcium Caseinate; Casein Micelle; Lactose Mesh 200- food grade; Soy Protein Isolate- injection and beverage. The company prefers to do business with exporters already registered at DIPOA from the Ministry of Agriculture, Livestock and Supply of the Brazilian government.

**CONTACTS**

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[pverma@georgia.org](mailto:pverma@georgia.org)**MEDICAL OPPORTUNITIES****ID #: DECEMBER182015TOA05****PRODUCT 5: CO/ CO2 INCUBATORS AND LABORATORY REFRIGERATORS**

Brazilian organization seeks Georgia company for CO/CO2 incubators and laboratory refrigerators. Incubators must have the following specifications: temperature range of +5°C above ambient to +55°C; temperature uniformity of +/- 0.2C @ 37°C; humidity system with 3.0 liter pan; ambient to 95% @ 37°C humidity range; interior volume of 6.5 cubic feet (184.1 liters); 0-20% CO2 range. Laboratory refrigerators must have ultra-low temperature (-86°C).

**ID #: DECEMBER182015TOA06****PRODUCT 6: VARIOUS MEDICAL SUPPLIES**

Brazilian distributor seeks Georgia supplier for the following medical supplies: stents for coronary, renal and biliary diseases; catheters; surgical screens; skin graft supplies; and micro-catheters (except for coronary disease).

**CONTACT**

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[koxford@georgia.org](mailto:koxford@georgia.org)**MINING, BUILDING & CONSTRUCTION, ENVIRONMENTAL OPPORTUNITIES****ID #: DECEMBER182015TOA07****PRODUCT 7: SYSTEM TO DETECT METAL SHEET DETERIORATION**

Chilean manufacturer seeks to represent Georgia company with a system that detects the wear and tear in protection metal sheets or plates used in transfer chutes or outflow conduits in large equipment used in the mining industry. This system should detect the wear and tear in these plates permanently through online sensors.

**ID #: DECEMBER182015TOA08****PRODUCT 8: SYSTEM TO DETECT NON-CRUSHABLE ITEMS**

Chilean manufacturer seeks to represent Georgia supplier of systems that detect non-crushable objects or items before entering a primary mineral crushing process.

**ID #: DECEMBER182015TOA09****PRODUCT 9: SYSTEM TO DETECT NON-CRUSHABLE ITEMS IN MINERAL FEEDER**

Chilean manufacturer seeks to represent Georgia company with a system to detect non-crushable items in a mineral feeder before minerals fall onto the conveyor belt. A system is required to detect non-metallic iron objects in the feeder box.

**ID #: DECEMBER182015TOA10****PRODUCT 10: ALUMINUM SET SCREW WITH SLOT**

Mexican manufacturer seeks Georgia company for the supply of aluminum set screws with slots. Desired quantity is 30,000 per month. Dimensions include: 7/16-20 x 5/8; 5/8-20 x 5/8.

**ID #: DECEMBER182015TOA11****PRODUCT 11: RED SEA- DEAD SEA WATER CONVEYANCE PROJECT**

The Jordanian Ministry published a call for tenders for the implementation of the first phase of the Red Sea-Dead Sea Water Conveyance Project (Red-Dead). The Red-Dead is one of the most important national projects seeking to meet the country's increasing needs for water resources as part of the 2025 Water Strategy and executive plan.

Deadline: January 30, 2016

**ID #: DECEMBER182015TOA12****PRODUCT 12: PVC**

Turkish firm seeks Georgia supplier of PVC K57, PVC K68 and UH-PVC granules. The company consumes more than 7,000 tones of PVC annually.

**ID #: DECEMBER182015TOA13****PRODUCT 13: MINING SYSTEM TO DETECT METALLIC PIECES**

Chilean company seeks Georgia company for a system that combines electromagnetic wave emitter, a spectral analyzer and a computer device able to detect uncrushable metallic pieces hidden inside mineral loads on mining dump trucks, to prevent jams that could stop the operation.

**CONTACT**

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**ADDITIONAL OPPORTUNITIES****ID #: DECEMBER182015TOA14****PRODUCT 14: MUSICAL INSTRUMENTS, ACCESSORIES AND AUDIO EQUIPMENT**

Brazilian company seeks Georgia company for the supply of percussion, chord, wind and key musical instruments, music accessories (guitar picks, guitar tuning, wind instrument mouthpieces, reeds and metronomes) and audio equipment (mixers, digital recorders, acoustic boxes, limiters, brand graphic equalizers and pre-amplifiers).

**ID #: DECEMBER182015TOA15****PRODUCT 15: RADIO FREQUENCY IDENTIFICATION (RFID) HARDWARE**

Brazilian organization seeks Georgia company for the supply of radio frequency identification (RFID) hardware including, fixed and mobile RFID readers, RFID antennas, RFID tags and RFID printers.

**ID #: DECEMBER182015TOA16****PRODUCT 16: TIDE GAUGES AND BUOYS**

Indonesian government entity seeks Georgia company for the supply of tide gauges and buoys.

**CONTACT**

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